The Challenges of the Egyptian Construction Industry and the Role of FIDIC

Hands-on Experience on using FIDIC Contracts

16 April 2016

FIDIC WORKSHOP

17 April 2016

CRCICA Conference Centre,
1 Al-Saleh Ayoub St. Zamalek
Cairo - Egypt

In cooperation with

The Egyptian Society of Consultative Engineers (ESCOME)
The Challenges of the Egyptian Construction Industry and the Role of FIDIC

16 April 2016
CRCICA Conference Centre, Cairo - Egypt

Program

First Session:
Changes and Challenges in the Egyptian Construction Industry and the Role of FIDIC

- Factual Realities of the Egyptian Construction Market
- The Contributions of FIDIC in the Development of the Construction Industry
- FIDIC Principles and Benefits for Stakeholders
- Recent Trends of Sustainability Management

Second Session:
Government Procurement and FIDIC

- Egyptian procurement strategies and practices
- FIDIC Procurement Procedures and Egyptian public procurement contracts
- MDB-Financed Projects and the use of FIDIC Contracts: Expectations and Perspectives from Multilateral Development Banks (MDBs)
- CASE Study: Egyptian Museum project

Third Session:
Understanding FIDIC: A Middle Eastern Approach

- The Application of FIDIC Contracts in Egypt and other Arab Middle Eastern Countries
- Regional Experiences: The Jordanian Experience
- Most common Amendment to FIDICs’ particular conditions in the Middle East

Fourth Session:
Panel Discussion on FIDIC Contracts – The Right Tool for Construction Industry in Egypt?

- Contractors’ views
- Consultants’ views
- Employers’ views
- FIDIC Views

Closing Session:
FIDIC Looks Ahead

- FIDIC contracts and their Arabic translation - how to go forward?
- Ways to enhance participation in the Egyptian Member Association’s activities; attract new members; introduce training programs; offer possibilities for young professionals to join the international community

Round Table Meeting:
Consulting Engineering Industry in Egypt and the Role of FIDIC: Developments, Concerns, What’s for the future?

To be co-moderated by Dr. Eng. François BAILLON
(To apply for attendance, please send email to fidic@crcica.org)
<table>
<thead>
<tr>
<th>Speakers and Moderators</th>
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<tbody>
<tr>
<td>Eng. Ahmad Al Mansoury</td>
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<tr>
<td>Managing Partner, Al Mansoury – Egypt and Managing Partner InShield International Dubai and Chairman of SCL Egypt</td>
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<tr>
<td>Eng. Dr. Ahmed F. Waly</td>
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<tr>
<td>Assistant Professor Department of Construction and Architectural Engineering, American University in Cairo; WALY - Arbitration &amp; Contract Administration firm</td>
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<td>Eng. Aisha Nadar</td>
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<td>Consultant at Advokatfirman Runeland AB, and Member, FIDIC Updates Task Group 1999 Suite</td>
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<tr>
<td>Eng. Ellis Baker</td>
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<td>Partner, Head of Construction and Engineering, London, White &amp; Case LLP</td>
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<td>Dr. Engy Serag</td>
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<td>Contracts and Claims Director, Orascom Construction Industries</td>
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<td>Dr. Eng. François Baillon</td>
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<td>Commercial Director, FIDIC, Geneva</td>
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<td>Ms. Giorgiana Tecuci</td>
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<td>Vice President of Romanian Association of Consulting Engineers (ARIC)</td>
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<td>Eng. Hamdy Shehata</td>
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<td>Member of board, the Egyptian Federation for Construction &amp; Building Contractors, Chairman of Arab Contractors Association for Housing, Contracts, Former Executive Assistant for CEO, The Arab Contractors</td>
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<td>Prof. Dr. Hani Sarie-Eldin</td>
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<tr>
<td>Managing Partner, Sarie-Eldin &amp; Partners Law Firm</td>
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<td>Eng. Hussein Sabbour</td>
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<tr>
<td>Chairman of Al Ahly Real Estate Development Co., Chairman of the Egyptian Businessmen Association</td>
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<td>Eng. Dr. Khaled El Shalakany</td>
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<td>Senior Managing Partner, Shalakany Law Office</td>
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<td>Eng. Khaled Fouad</td>
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<td>Contracts Senior Manager and the Assistant Director of the Chief Commercial Officer, Emaar Misr for Development</td>
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<td>Mr. Khalil Shaat</td>
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<tr>
<td>Senior Policy Advisor with GIZ, Cairo Governor Advisor, Chief Contract Administrator, CEDR certified Mediator and Trainer</td>
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<tr>
<td>Dr. Mohamed Abdel Raouf</td>
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<tr>
<td>Director of the Cairo Regional Centre for International Commercial Arbitration, (CRCICA)</td>
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<tr>
<td>Prof. Dr. Mohamed S. Abdel Wahab</td>
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<tr>
<td>Chair of Private International Law Department and Professor of International Arbitration at the Faculty of Law (Cairo University), Vice-President, International Court of Arbitration (ICC), Founding Partner and Head of the International Arbitration Group at Zulficar &amp; Partners Law Firm</td>
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<td>Professor Nicholas Gould</td>
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<tr>
<td>Partner at Fenwick Elliott LLP, London, United Kingdom</td>
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<td>Professor, Chair of the Department of Construction and Architectural Engineering - The American University in Cairo</td>
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<td>Eng. Dr. Sherif EL-Haggan</td>
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<td>Professor, Construction Law The American University in Cairo, Contract Administration &amp; Arbitration Bureau</td>
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<td>Eng. Waled El Nemr</td>
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<td>Contracts Director, Hill International - Africa</td>
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<td>Eng. Waled M. Migdadi</td>
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<td>General Manager of Migdadi Center for Contract Administration and Arbitration</td>
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**FIDIC WORKSHOP**

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**Program**

- **Introduction of Seminar**
  - **Introduction to FIDIC**
    - The organization
    - The history of the contracts
    - The risk allocation philosophy
  - **Which contract to choose and why?**
    - The 1999 rainbow suite
    - Yellow book vs. Silver book
    - New developments

- **Interactive Exercise #1**
  - Drafting and Negotiating Particular Conditions
    - FIDIC under the Egyptian law
    - Avoiding pitfalls

- **Operation of FIDIC Contracts**
  - Role of Contract Administration
  - Managing & Evaluating Variations
  - Claims
    - The Claim process
    - How to prepare Claims – The Claim Document
    - Time and Cost Analysis
  - Dispute Avoidance and Resolution
    - The Multi-tier process
    - The role of Disputes Adjudication Boards
    - Arbitration

- **Interactive Exercise #2**

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**Tutors**

- Eng. Ahmad Al Mansoury: Managing Partner, Al Mansoury – Egypt and Managing Partner InShield International Dubai and Chairman of SCL Egypt
- Eng. Dr. Ahmed F. Waly: Assistant Professor Department of Construction and Architectural Engineering, American University in Cairo; WALY - Arbitration & Contract Administration firm
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Participation Fees

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<tr>
<th>Event</th>
<th>Fee</th>
<th>Note</th>
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<tr>
<td>Conference: Saturday 16th April 2016</td>
<td>1200 L.E.</td>
<td>or US $ 135</td>
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<tr>
<td>Workshop: Sunday 17th April 2016</td>
<td>2500 L.E.</td>
<td></td>
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<tr>
<td>Conference &amp; Workshop</td>
<td>3200 L.E.</td>
<td>US $ 360</td>
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Method of payment:

- Cash payment
- Certified cheque to be issued in the name of the Cairo Regional Centre for International Commercial Arbitration

In case of direct bank transfer, please make sure that the bank transfer expenses are not deducted from the total transferred amount and we will much appreciate providing CRCICA with a copy of the bank transfer order to check with our Bank and confirm receiving to you later.

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For further details

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